

Employer: Money.Net

Title: Product Specialist (full time)

Location: New York City

The Mission

Many companies want to change the world. We have a unique value proposition, devoted subscribers, and the financial backing to make this happen.

Our customers work in finance and need access to real time as well as historical financial information.

The Opportunity

Money.Net has a professional audience. We have recurring revenue. We evangelize more open access to information.

The product specialist role requires someone with experience in financial markets and the ability to demo/provide walkthroughs of the Money.Net product platform.

If you can bring these qualities to the company, we want to hear from you.

Responsibilities:

- Proactively identify and engage new opportunities for client base growth
- Follow-up on client requests and inquiries on the Money.Net web based platform
- Proactively reach out to clients and offer training
- Work as a team to identify and escalate priority issues
- Organize ideas and communicate messaging as appropriate
- Stay current with product information and updates

Qualifications:

- BA/BS degree
- People person
- Knowledge of financial markets
- Proven track record of driving client business growth and a history of achieving customer satisfaction
- Presentation skills
- Excellent verbal/written communication skills
- Working knowledge of Word & Excel
- Excellent attention to detail in reporting

What we offer

- Competitive Salary
- Ability to Earn Commission
- Health Benefits

Please forward resumes for consideration to jobs careers@money.net