

## **Employer: Money.Net**

**Title:** Client Specialist (full time)  
**Location:** Toms River, NJ

### **The Mission**

Many companies want to change the world. We have a unique value proposition, devoted subscribers, and the financial backing to make this happen.

Our customers work in finance and need access to real time as well as historical financial information.

### **The Opportunity**

Money.Net has a professional audience. We have recurring revenue. We evangelize more open access to information.

We are a young company and are looking for outstanding candidates that can compliment and support our corporate sales team. This role will include in-house sales and will also serve as the support system for our corporate sales level.

This role requires excellent customer service & sales experience as well as imagination, inventiveness, and execution. If you can bring these qualities to the company, we want to hear from you.

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### **Responsibilities:**

- Proactively identify and engage new opportunities for client base growth
- Follow-up on client requests and inquiries on the Money.Net web based platform
- Proactively reach out to clients and offer training
- Work as a team to identify and escalate priority issues
- Organize ideas and communicate messaging as appropriate
- Stay current with product information and updates

### **Qualifications:**

- BA/BS degree
- People person
- Knowledge of financial markets preferred
- Proven track record of driving client business growth and a history of achieving customer satisfaction
- Presentation skills
- Excellent verbal/written communication skills
- Working knowledge of Word & Excel
- Excellent attention to detail in reporting

### **What we offer**

- Competitive Salary
- Ability to Earn Commission
- Health Benefits

Please forward resumes for consideration to jobs [careers@money.net](mailto:careers@money.net)